

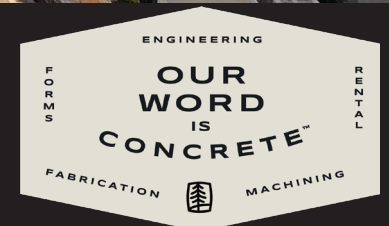
Don't wait for opportunity.

FORM IT.



**UFP** CONCRETE FORMING SOLUTIONS

A UFP INDUSTRIES COMPANY



# Build a solid future with the right solutions.



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So, you're ready to build your career.  
To learn new skills. To innovate.

You bring something to the table wherever you go.  
You're bold. Brave.

**You aren't afraid of a challenge.  
And, you know what?  
We've been looking for *you*.**

But a career is a two-way street.  
You've got to like us just as much as we like you.

At UFP Concrete Forming Solutions, a UFP Industries company, we have three great training programs that have one key goal in mind: building successful graduates. Intrigued? Read on to learn more about these programs and what it's like to build your career with UFP Concrete Forming Solutions and be a part of our Brand "Our Word is Concrete".

**SALES TRAINEE  
PROGRAM**

**DESIGN TRAINEE  
PROGRAM**

**PRODUCTION  
MANAGEMENT  
TRAINEE PROGRAM**

The Sales Trainee Program is an 18 week program that provides the product knowledge and sales skills needed to start a career as a component salesperson for UFP Concrete Forming Solutions. The program includes valuable time in our plants, our offices, with our design personnel, and travel time with our current account managers. Our sales career path starts here and is designed for people who seek a career in the sales field, are open to learning, and are motivated to meet and exceed goals and budgets.

## SALES TRAINEE PROGRAM

Career growth path:



Trainee > Customer Service Rep > Account Manager > Senior Account Manager > Executive Account Manager

*“Our sales trainee program is one of the best programs we have at UFP. We are a sales driven company and we know the customer is our true boss. We pride ourselves on putting the best and most knowledgeable representatives in the field. Our hands-on training program is focused on arming our salespeople with the tools they need to add value to their customers and make us the supplier of choice in all situations. Joining our CFS sales training program is the first step in building an incredibly rewarding career here at UFP Industries.”*

*-Jason Croy, Vice President of Concrete Forming Solutions*

### Perks of the Program:

- Structured, in plant, in office, and on road training
- Hands-on training with current management and account managers
- Ability to work out of multiple UFP locations
- Excellent team culture
- Learn from the best of the best in the component industry
- Opportunity for advancement

*“I started with UFP in 2021 as a sales trainee. The sales trainee program gave me a complete education in production, design, and sales. I now have the confidence to take every opportunity head on in this career. I am currently an Account Manager with over \$5 Million in sales this past year.”*

*-Kaleb Forkner, Account Manager*



The Design Trainee Program is a 12-month program that provides the foundational skills individuals need to effectively design and engineer the products that support the construction industry. Our designers take on complex and challenging projects while enjoying the benefits of teamwork, support, and a culture of achievement. The design career path is rewarding for individuals who like to exercise creativity and problem-solving skills to bring architectural concepts into reality.

## DESIGN TRAINEE PROGRAM

Career growth path:



Trainee > Estimator > Designer > Design Manager / Professional Engineer > Regional Design Manager

*“Design at UFP Concrete Forming Solutions is where our innovative products and market solutions come to life. The Design Trainee Program provides on-the-job technical training with an industry leading team, providing access to a unique and rewarding career with unlimited opportunities. I’ve been afforded many opportunities for personal and professional growth in the time since, but none more rewarding than being able to share this same opportunity with others.”*

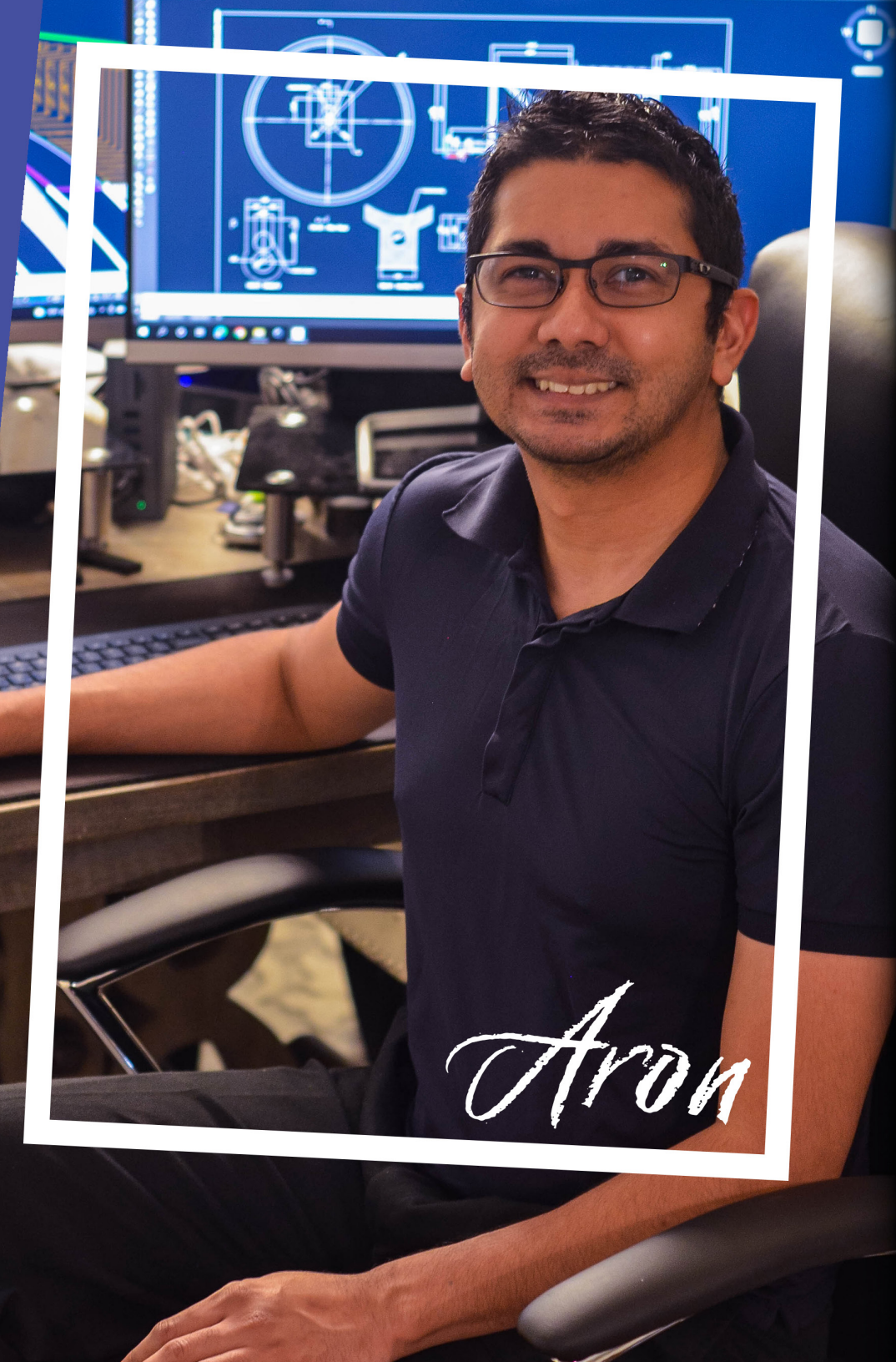
*-Ryan Benson, National Director Concrete Forming Solutions*

### Perks of the Program:

- Structured, 6 weeks of classroom instruction
- Hands-on training
- Focused trainers and mentors
- Excellent team culture
- Opportunity for advancement

*“The CFS Design Training Program is an excellent path to understanding UFP’s philosophy for providing innovative solutions in the concrete forming industry. The training focuses on the utilization of advanced software for concrete forming design and fosters collaborative relationships with other design specialist within the CFS group. This program accelerates the learning curve toward product application, technical design requirements and provides an avenue for understanding market conditions throughout UFP CFS service regions.”*

*-Aron Rasool, Engineer in Training*



The Production Management Training Program (PMT) provides a 26 week training plan which starts you with an in depth understanding our operations management . The program consists of extensive on-the-job training in our plants, on-line courses from our exclusive UFP Business School, and self-study projects. After successful completion of the PMT program you then move to an assistant production manager position. In this position you will focus on managing the people, equipment, safety and production expectations of a single department within the plant. After successful completion in this role for four to six months, you can then be eligible to move into a production management, plant management or operations management role as needed.

## PRODUCTION MANAGEMENT TRAINEE PROGRAM

### Career growth path:



Trainee > Assistant Production Manager > Production Manager > Plant Manager > Operations Manager

*“UFP Concrete Forming Solutions Operations throughout the United States thrive on training and creating the best and most talented production management teams in the industry. We set ourselves apart from the competition by using a proven 26 week in depth training program. This training program allows our candidates the ability to lay the foundation for a successful career with UFP CFS.”*

*-Ryan Benson, National Director Concrete Forming Solutions*

### Perks of the Program:

- Structured training program
- Hands-on training
- Focused trainers and mentors
- Excellent team culture
- Opportunity for advancement

*“As a production management trainee, you will receive the one on one training and the support to take your career into the next level. Through hands on learning, development classes and team guidance, this program is second to none. The knowledge, the relationships and job site visits that I am currently exercising during my time as a PMT are prominent essential elements in this career path. Choosing to be a part of the UFP Family is your first step to a rewarding career.”*

*-Gavin Gleason, Production Management Trainee*





*“As a concrete forming specialist, I bring years of experience, knowledge, and expertise to UFP. I have the unique privilege to share, mentor, and train peers, colleagues, and management on all phases of concrete from start to finish. This includes collaborating with design teams on complex drawings, being empowered to suggest changes, and then train others to build a quality product. At UFP, I pride myself in being able to work directly with the customers to build long lasting relationships. Relationship building and satisfied customers means “repeat customers”. UFP has given me this awesome opportunity as they started a newly formed concrete division. I look forward to continuing to make the concrete division a huge success.”*

*-Robert English, Concrete Forming Specialist*

**UFP Concrete Forming Solutions is a division of UFP Industries, which is BUILT on more than 65 years of success. And we're growing.**

**We work hard, and we know how to set records and beat them. We live by the motto; “If you're not first, you're last.”**

**If you love to win and like to learn than UFP Concrete Forming Solutions is a great place to kick start your career. Our business is tough and requires 100% commitment if we want to come out on top. There is nothing better than a rewarding challenge, and that's what you'll get from UFP CFS. Not only do we want to see you build a career here, but we want to see you build life long relationships with our customers and coworkers.**

**Interested in becoming a future leader at UFP Concrete Forming Solutions?  
Apply today at [UFPI.com/careers](https://ufpi.com/careers).**

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ENGINEERING  
OUR  
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